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### **About AIPPI**

The International Association for the Protection of Intellectual Property, known as AIPPI (Association Internationale pour la Protection de la Propriété Intellectuelle), is the world's leading non-profit association dedicated to the development and improvement of laws for the protection of intellectual property. It is a politically neutral, non-profit organization, based in Switzerland with over 8000 members worldwide from 131 countries.

#### www.aippi.org

The annual AIPPI World Congress is the one moment in the year when members from all around the world come together to discuss hot topics in Intellectual Property.

The Congress comprises four main components:

- substantive legal work for harmonization programme
- professional development component
- management of the association
- networking opportunities

The Congress schedule follows the same general structure from year to year.

For more information regarding what happens during the annual Congress, please visit our website <a href="https://www.aippi.org/about-the-aippi-world-congress/">www.aippi.org/about-the-aippi-world-congress/</a>

# **Benefits for Sponsors**

In addition to the individual package details, all sponsors also receive the following online promotion:

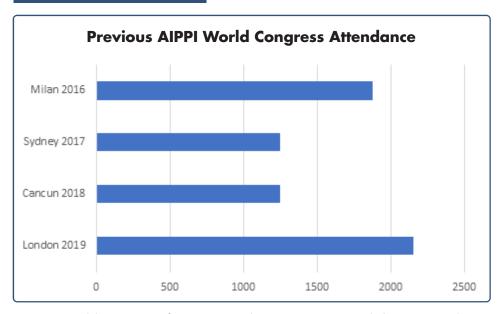
- 2022 AIPPI World Congress sponsor listing on the event website
- Company logo displayed on the official AIPPI website
- All our sponsors will be named in promotional material about the event
- Use of Congress logo until the end of September 2022
- Official AIPPI Sponsor marketing package which includes social media templates and email signature banners

### Don't See What You Want?

A variety of sponsorship packages and partnership opportunities are available. Should the following options not meet your needs or budget, there is also an opportunity to create a personally tailored package.

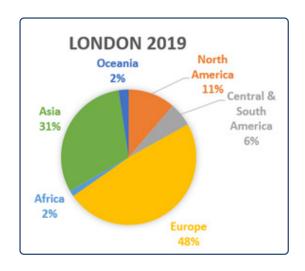


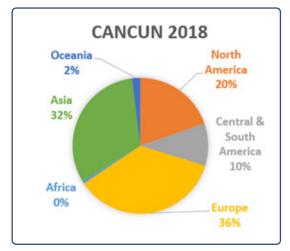
# **Past Congress Figures**



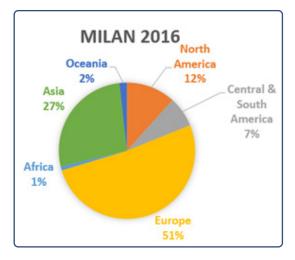
<sup>\*</sup>AIPPI World Congress for 2020 and 2021 were virtual due to Covid-19 restrictions.

# **Participation by Continent**











# **Sponsor Testimonials from 2021**



#### **CCPIT Trademark and Patent Office**

The AIPPI World Congress is a must-attend event for anyone in the IP circle. It provides a remarkable platform for global IP professionals to exchange ideas and to share best practices. CCPIT is proud of being a partner of AIPPI and will continue to strengthen the cooperation.

#### **Deacons**



The Deacons team was very happy to once again partner with AIPPI this year. This year's virtual Congress was very well-designed and executed with easy-to-use chat and meeting scheduling functions. The networking lounge with the group video chat feature was a highlight as it enabled us to seamlessly engage with other IP industry professionals from around the world. AIPPI's virtual platform is one of the most intuitive and easy-to-use platforms that we have recently come across.

#### **Zuykov and Partners**



We have been a sponsor of the AIPPI World Congress for several years, and we strongly believe that this event is a unique opportunity to discover what are current trends in the global IP industry as well as to expand our brand coverage.

AIPPI World Congress is the premier event for intellectual property experts and patent professionals. Sponsoring the AIPPI World Congress was very impactful and helped to put our company in front of over a thousand industry specialists. The event was thoughtfully managed and organized in detail for both online and offline formats. We really value our partnership, and we look forward to supporting Congress again in 2022!



# **GOLDEN GATEWAY TO INNOVATION**

**2022 AIPPI World Congress San Francisco** 

# 2022 CONGRESS SPONSORSHIP PROSPECTUS





# **2022 AIPPI World Congress Sponsorship Opportunities**

# Sponsorship Packages

Explanation of item is detailed on page 12 onwards

Major Sponsorships	Platinum Sponsor	Gold Sponsor	Silver Sponsor
Availability	Five (5)	Multiple	Multiple
Complimentary Congress Registrations*	Six (6)	Four (4)	Two (2)
Promotional Flyer in Congress Bag (A4)	<b>~</b>	~	<b>~</b>
Logo on main Sponsors' board	Large	Medium	Regular
Logo Size	Large	Medium	Regular
Push Notification or Sponsored Post on Congress App	Two (2)	One (1)	-
Acknowledgement in the Opening Ceremony	~	~	
Exhibition Booth	Double Booth	Double Booth	Single Booth
Coffee Break (1)	•	-	-
Discount on Additional Sponsorship Packages	20%	10%	5%
Price (USD) Excl. VAT	USD 35,000	USD 25,000	USD 20,000





Brand Positioning Sponsorships	Availability	Price (USD)	Privilege
Congress Bags	Exclusive	USD 35,000	Logo on item
Congress Lanyards	Exclusive	SOLD OUT	Logo on item
AV/Technology Sponsor	Exclusive	SOLD OUT	Logo on item
Transportation Sponsor	Multiple	USD 25,000	Logo on shuttle buses
Beverage Sponsor	Multiple	USD 25,000	Logo on the menu cards for the relevant events
Power Bank	Exclusive	USD 30,000	Logo on item
Reusable Water Bottle	Exclusive	USD 20,000	Logo on item
Congress Wi-Fi	Exclusive	SOLD OUT	Logo on item
Umbrella	Exclusive	SOLD OUT	Logo on item
Congress Notebook	Exclusive	SOLD OUT	Logo on item
Congress Pens	Exclusive	USD 12,000	Logo on item
Congress Mini Programme	Exclusive	USD 12,000	Logo on item
Banner	Multiple	USD 8,000	Logo on a banner in the Congress venue
Running Kit	Exclusive	SOLD OUT	Logo on item
Push Notification or Sponsored Post on Congress App	Multiple	USD 2,500	
Bag Insert	Limited	SOLD OUT	





Business Networking Sponsorships	Availability	Price (USD)	Privilege
Women in AIPPI	Exclusive	SOLD OUT	Logo put up in the venue
Young AIPPI Forum	Exclusive	USD 12,000	Logo put up in the venue; publicity video played at the beginning of the event max. 2 minutes
Lunch Session with Keynote Speaker(s)	Three (3)	USD 9,000/ per day	1 roll up banner by the door; logo to be displayed
Networking Lunches	Three (3)	USD 8,000/ per day	1 roll up banner by the door; logo to be displayed
Closing Dinner – Sponsored Table	Multiple	USD 5,000 / per table	Table of 10 at the Closing Dinner
Coffee breaks	Multiple	USD 4,000/ per day	Logo displayed during coffee breaks
Exhibition	Availability	Price (USD)	
Double Booth - 18m²	Limited	USD 12,000	
Standard Booth - 9m²	Limited	USD 6,000	
Booth space without structure – 9m²	Limited	USD 5,000	
Networking Lounge at the Exhibition Area	Limited	USD 2,500 / USD 5,000	
Hospitality Suite – 4 days	Multiple	USD 10,000	
Hospitality Suite – 3 days	Multiple	USD 9,500	
Hospitality Suite – 2 days	Multiple	USD 7,500	
Hospitality Suite – 1 day	Multiple	USD 4,500	





# **Standard Sponsorship Entitlements**

#### Acknowledgement Entitlements

All 2022 AIPPI Sponsors, regardless of level, will receive the following standard entitlements in addition to those outlined in the individual packages:

- Recognition as a sponsor (with logo) in Congress material, website and app
- Acknowledgement as a sponsor on the official sponsor signage situated onsite at the Congress\*\*\*
- Use of the Congress logo until the end of September 2022. AIPPI will provide the logo to you

\*\*\*Exposure in Congress publications is determined by confirmation of full payment of sponsorship prior to print deadlines. To maximise exposure, please confirm your participation by the earliest date possible.

Deadlines			
July 3, 2022	Order Form Due		
July 17, 2022	Payment Due		
July 24, 2022	Print Deadline		





# **Major Sponsorship**

# **Platinum Sponsor**

USD 35,000

#### Limited to 5

- Standard sponsorship entitlements outlined on page 9
- Largest logo displayed on relevant Congress materials
- Six (6) complimentary Congress registrations inclusive of all ticketed/social events
- 20% discount on any additional sponsorship
- Promotional flyer/leaflet (max. 4 x A4 pages) to be inserted in the Congress bag (sponsor to supply material)
- Two (2) Push notifications or sponsored posts on Congress App
- Acknowledgement in the Opening Ceremony
- One (1) Coffee break logo to be displayed exclusively during one (1) coffee break.
   Coffee break allocation will be assigned on a first, come, first served basis
- Double Booth 18m<sup>2</sup>

# **Gold Sponsor**

USD 25,000

#### **Multiple**

- Standard sponsorship entitlements outlined on page 9
- Medium logo displayed on relevant Congress materials
- Four (4) complimentary Congress registrations inclusive of all ticketed/social events
- 10% discount on any additional sponsorship
- Promotional flyer/leaflet (max. 4 x A4 pages) to be inserted in the Congress bag (sponsor to supply material)
- One (1) Push notification or sponsored post on Congress App
- Acknowledgement in the Opening Ceremony
- Double Booth 18m<sup>2</sup>

# **Silver Sponsor**

USD 20,000

#### **Multiple**

- Standard sponsorship entitlements outlined on page 9
- Regular logo displayed on relevant Congress materials
- Two (2) complimentary Congress registration inclusive of all ticketed/social events
- 5% discount on any additional sponsorship
- Promotional flyer/leaflet (max. 4 x A4 pages) to be inserted in the Congress bag (sponsor to supply material)
- Single Booth 9m<sup>2</sup>



# **Brand Positioning Sponsorship**

Sponsorship items are subject to changes.

Congress Bags USD 35,000

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Logo to appear on/in the bag alongside the 2022 AIPPI logo. AIPPI reserves the right to source and select the bag.
- Congress bag is provided to all participants

### **Congress Lanyards**

**SOLD OUT** 

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo to appear on the lanyards alongside the 2022 AIPPI logo
- Item is provided to all participants

### **AV/Technology Sponsor**

**SOLD OUT** 

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo and acknowledgement as Technology Sponsor on-screen prior to each session alongside the 2022 AIPPI logo

### **Transportation Sponsor**

USD 25,000

#### **Multiple**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo on the shuttle buses and mentioned as transportation partner in the promotional materials



### **Beverage Sponsor**

USD 25,000

#### **Multiple**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo on the menu cards for the relevant events

Power Bank

USD 30,000

#### **Exclusive**

- Portable charger for phones and tablets
- Standard sponsorship entitlements outlined on page 9
- Sponsor logo visible on items alongside the 2022 AIPPI logo
- Item will be placed in Congress bags, provided to all participants

#### **Reusable Water Bottles**

USD 20,000

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo visible on item alongside the 2022 AIPPI logo
- Item will be placed in Congress bags, provided to all participants

#### **Congress Wi-Fi**

**SOLD OUT** 

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo on opening screen alongside the 2022 AIPPI logo
- Sponsor prompted password screen
- Sponsor advertisement banner to be displayed at the bottom of
- the access screen, with hyperlink to sponsor website
- Signage at the Registration area and Exhibition area with company logo and WiFi login details



Umbrella SOLD OUT

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo visible on item packaging alongside the 2022 AIPPI logo
- Provided to all participants

### **Congress Notebook**

**SOLD OUT** 

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo to appear on all notepads alongside the 2022 AIPPI logo
- Notebook to be included in the Congress bag
- Option to either upgrade the notepad to a higher quality (for an additional cost)

### **Congress Pens**

USD 12,000

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo to appear on all pens alongside the 2022 AIPPI logo
- Pens to be included in the Congress bag
- Option to either upgrade the pen to a higher quality (for an additional cost)

### **Congress Mini Programme**

USD 12,000

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo to appear at the front page of the 2022 AIPPI Mini Programme
- Item is provided to all participants



Banner USD 8,000

#### **Multiple**

• Standard sponsorship entitlements outlined on page 9

• Sponsor logo visible on banners that will be displayed at the official Congress Venue

Running Kit SOLD OUT

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Includes Running T-shirt and Short
- Sponsor logo visible on items alongside the 2022 AIPPI logo
- Running kit is provided to the running club to wear on their morning runs during the Congress. They can then keep these after the Congress. Approximately 50 sets are produced

### Push Notification or Sponsored Post on Congress App

USD 2,500

#### **Multiple**

- Standard sponsorship entitlements outlined on page 9
- One (1) Push notification or sponsored post on Congress App

Bag Insert SOLD OUT

#### Limited

- Standard sponsorship entitlements outlined on page 9
- Sponsors' promotional brochure or flyer (maximum 4 x A4 pages per brochure) to be inserted in the Congress bag (sponsor to supply material)



# **Business Networking Sponsorship**

Women in AIPPI SOLD OUT

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo exclusively visible in the Women in AIPPI

### Young AIPPI Forum

USD 12,000

#### **Exclusive**

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo exclusively visible in the Young AIPPI Forum
- Publicity video played at the beginning of the event max. 2 minutes

### Lunch Sessions with keynote speaker(s) USD 9,000 Per Lunch (per day)

#### Three (3)

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo to be displayed
- 1 roll up banner on stage

#### **Networking Lunches**

USD 8,000 Per Lunch (per day)

#### Three (3)

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo to be displayed
- 1 roll up banner at the door
- Sponsors' literature may be displayed in the lunch room (sponsor to supply)

### Closing Dinner – Sponsored Table

USD 5,000 (per table)

 Sponsor will receive a table for 10 people at the Closing Dinner and can invite guests of their choice to join them. Please note at least one person at the table must be registered for the Congress.

#### **Coffee Break**

**USD 4,000 (per day)** 

#### Three (3)

- Standard sponsorship entitlements outlined on page 9
- Sponsor logo displayed during coffee break



# **Exhibition Opportunities**

A comprehensive and interactive exhibition will run concurrently with the Congress.

Showcasing the latest and best in Intellectual Property, the exhibition will provide attendees and exhibitors with front-line opportunities to network in a dedicated, central and energised meeting space.

The exhibition will be open during the official Congress hours (September 10 - 13, 2022) and we encourage exhibitors to be available during the core Congress hours.

• Core Congress Hours: 09:00 – 17:30

### **Exhibition Packages**

#### Double Booth - 18m<sup>2</sup>

USD 12,000

- Four (4) exhibitor passes granting full access to the exhibition area, coffee breaks and networking events. Tickets for the Closing Dinner may be purchased as well for an additional fee.
- Company name and logo listed on the exhibitors' page of the official Congress website and signage onsite
- Congress bag, including Congress material
- Shell Scheme Booth includes\*:
- 2 Standard Booths (3m\*3m)
  - 1 rear wall
  - 1 fascia board with company name
  - 1 Branded counter (graphic included)
  - 1 Magazine rack
  - 1 Waste bin
  - 1 500 watt double socket outlet
  - 2 spot lights
  - 2 light boxes
  - 1 desk
  - 4 chairs
  - Full covered carpet
- A comprehensive exhibitor manual

<sup>\*</sup>Note exact inclusions may differ slightly



#### Standard Booth - 9m<sup>2</sup>

USD 6,000

- Company name and logo listed on the exhibitors' page of the official Congress website and signage onsite
- Two (2) exhibitor passes granting full access to the exhibition area, coffee breaks and networking events. Tickets for the Closing Dinner may be purchased as well for an additional fee.
- Congress bag, including Congress material
- Shell Scheme Booth (3m\*3m) Includes\*:
  - 1 rear wall
  - 1 fascia board with company name
  - 1 Branded counter (graphic included)
  - 1 Magazine rack
  - 1 Waste bin
  - 1 500 watt double socket outlet
  - 2 spot lights
  - 2 light boxes
  - 1 desk
  - 4 chairs
  - Full covered carpet
  - A comprehensive exhibitor manual

### Booth space without structure - 9m<sup>2</sup>

USD 5,000

This package is for those that have their own booth and do not require a shell scheme

- Company name and logo listed on the exhibitors' page of the official Congress website and signage onsite
- Two (2) exhibitor passes granting full access to the exhibition area, coffee breaks and
- networking events. Tickets for the Closing Dinner may be purchased as well for an additional fee.
- Congress bag, including Congress material
- A comprehensive exhibitor manual
- Discount available if you order more than 4 (36m²)

<sup>\*</sup>Note exact inclusions may differ slightly



# Networking Lounge at the Exhibition area Small - USD 2,500 (per day) Large - USD 5,000 (per day)

- The sponsored Networking Lounge will be situated within the exhibition space and will allow sponsors to network and meet with participants at the Congress.
- Small space is approximately 9m2, large space is approximately 18m2. Any required furniture and catering will need to be arranged by the sponsor with the venue.

Preliminary Exhibition Timetable			
Friday, September 9, 2022	08.00 – 18.00 Booth Construction		
Saturday, September 10, 2022	08.00 – 18.00 Exhibitor Move-In and Set-Up 20:30 – Opening of Exhibition Area during the Welcome Reception		
Wednesday, September 14, 2022	16.00 Exhibition Close 16.00 – 18.00 Exhibitor Move-Out 18.00 Booth Dismantling		
*Exact dates and times may change			





# **Hospitality Suites**

The Hospitality Suite Sponsorship allows you to utilise a meeting room at the venue of the 2022 AIPPI World Congress.

The set-up of the room is completely up to you, based on what you plan to use the room for. The space is for you to use for the full day booked (9:00am - 5:30pm) as you wish, and you can hold as many meetings in this room as you like.

You are welcome to brand the room how you like and use the room as you wish. Any AV or catering requirements will be an additional cost and will need to be arranged directly with the venue.

#### Options and Costs

•	4 day hospitality suite (includes 2 x four day passes)	USD 10,000
•	3 day hospitality suite (includes 2 x three day passes)	USD 9,500
•	2 day hospitality suite (includes 2 x two day passes)	USD 7,500
•	1 day hospitality suite (includes 2 x one day passes)	USD 4,500

Catering and AV at an additional cost and should be organised directly with the venue.

#### Additional Inclusions

- 1 roll up banner at the entrance of the room (prepared by AIPPI)
- Logo displayed at the venue
- Company name and logo listed on the exhibitors' page of the official Congress website and signage onsite

#### Availability

Hospitality Suites are available throughout the Congress period (September 10 - 13, 2022). Allocation will be made on a first come, first served basis, and will only be confirmed with the return of the signed order form.

# **Order Form**

Please indicate your choice(s) and return this form signed to <u>events@aippi.org</u> Sponsorship items are on a first come, first served basis and completed application forms should be received no later than **July 3, 2022**.

• Company name			• Contact Person				
• Address							
• Phone Number • Email Address							
Major Sponsorships		Price (USD)	Business Networking Sponsorships		Price (USD)		
Platinum		35,000	Women in AIPPI		SOLD OUT		
Gold		25,000	Young AIPPI Forum		12,000		
Silver		20,000	Lunch Sessions with keynote speaker(s)		9,000 / each		
<b>Brand Positioning Sponsorships</b>		Price (USD)	Networking Lunches		8,000 / each		
Congress Bags		35,000	Closing Dinner – Sponsored Table		5,000 / each		
Congress Lanyards		SOLD OUT	Coffee Breaks		4,000 / day		
AV/Technology Sponsor		SOLD OUT			4,000 / ddy		
Transportation Sponsor		25,000	Exhibition		Price (USD)		
Beverage Sponsor		25,000	Double Booth - 18m²		12,000		
Power Bank		30,000	Standard Booth – 9m <sup>2</sup>		6,000		
Reusable Water Bottle		20,000			5,000		
Congress Notepads		10,000	- 11 12 6 2 4 5				
Congress Wi-Fi		SOLD OUT			10,000		
Umbrella		SOLD OUT	Hospitality Suite – 3 Days		9,500		
Congress Notebook		SOLD OUT	Hospitality Suite – 2 Days		7,500		
Congress Pen		12,000	Hospitality Suite – 1 Day		4,500		
Congress Mini Programme		12,000	Networking Lounge at the Exhibition area - Small		2,500 / day		
Banner		8,000	The Working Louise of the Exhibition died - Small		2,500 / duy		
Running Kit		SOLD OUT	Networking Lounge at the Exhibition area - Large		5,000 / day		
Push Notification		2,500			•		
Bag Insert		SOLD OUT	Total Amount (USD)				
Unique sponsorship ideas in mind? Let us know! Contact <u>events@aippi.org</u> • Card Number (Visa or MasterCard only)							
• Expiration Date • Security Code							
• Name on Card							
Name and Position							

• Signature and Date \_

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# **Terms and Conditions**

#### **Special requests**

Looking for something different? If the sponsorship and advertising packages outlined in this brochure do not fully match your marketing and corporate objectives, we are open to any suggestions. To find out more about Sponsorship Opportunities or to address your specific inquiry please contact Ms. Michelle Schaerer (events@aippi.org).

#### How to apply

Sponsorship Items/Exhibition booths are offered on a first come, first served basis. To apply, please return the sponsorship/Exhibition order form by email to:

Ms. Michelle Schaerer

Email: <a href="mailto:events@aippi.org">events@aippi.org</a>
Phone: +41 44 280 58 80
AIPPI General Secretariat

Toedistrasse 16, 8002 Zurich, Switzerland

#### **Payment conditions**

All payments must be made in US Dollars (USD). The total cost will be charged upon receipt of the order form. The purchase of sponsorship items or exhibition will only be confirmed when payment has been processed.

#### **Cancellation policy**

Cancellations must be made in writing (be email) to:

Ms. Michelle Schaerer

Email: <a href="mailto:events@aippi.org">events@aippi.org</a>
Phone: +41 44 280 58 80
AIPPI General Secretariat

Toedistrasse 16, 8002 Zurich, Switzerland

Cancellations made up to <u>July 31, 2022</u>: 50% of the total cost per item will be retained. Cancellations on or after <u>August 1, 2022</u>: no refund possible

#### **Deadline**

All sponsorship items must be confirmed by, August 15, 2022.



#### **AIPPI General Secretariat**

Toedistrasse 16 8002 Zurich, Switzerland www.aippi.org

Tel: +41 44 280 58 80 E-mail: mail@aippi.org









